

SW402 – Senior Executive and Team Leader

Results-oriented executive with 24 years of diverse sales, strategy, and operational management experience and a proven track record of successfully leading teams in wealth management, business banking, and branch banking. Specializing in sales process engineering and cross-functional leadership that creates an end-to-end customer-centric approach and generates consistent and predictable performance. Candidate is passionate about bridging the gap between the company's "shiny object" and the people that need to use, sell, and lead it. Proven strengths in meeting goals and producing bottom-line-oriented results through excellent interpersonal, motivational, and communication skills.