



York & Associates has a client community bank that is looking for a **Commercial Lender** in Conyers. The commercial lender is responsible for developing and maintaining all business related to commercial loans including developing new business, client management, structuring and closing commercial loans, and achieving sales objectives. There is potential for succession planning for the right candidate.

Duties Include:

- Monitoring an existing commercial loan portfolio
- Source 5mm+ in loans annually
- Negotiate terms and maximize bank profitability through appropriate pricing
- Support the bank's relationship banking culture through on-going customer contact

Required Skills:

- Formal credit training
- Proven production track record
- Excellent organizational skills
- Ability to work independently and a part of team

Qualifications:

- College degree required- preferred Accounting/Finance degree
- 5+ years commercial lending experience

Please send your resume to eh@yabanker.com.