



Business Development Officer/Commercial Lender

Position purpose

- The business development officer is responsible for acquiring new business relationships and growing and maintaining a strong portfolio.
- The BDO will work with new or existing clients by marketing, structuring and preparing credit requests for commercial and commercial real estate loans (which may include construction and term loans, depending upon the assigned department), and cross-selling corporate products. The BDO is responsible for generating new business and managing assigned portfolio. The lender must be very familiar with the market in order to generate new business and is also responsible for staying abreast of all conditions and trends of marketplace.

Qualifications

- College Degree – either Bachelor's or Associate's. Degree in finance, business or accounting preferred
- 2+ years of prior financial sales experience preferred in a direct Commercial/SBA lending role
- 3+ years' experience in banking
- Strong communication skills, both verbal and written in English
- Strong organizational skills
- General knowledge of banking and business in targeted location

Email resumes to Austin Brents at abrents@quantumbank.com