

BankSouth[®]

BankSouth seeks qualified candidates for the position of **Retail Banking Manager** for our Watkinsville GA branch. This position will be responsible for overall management and general direction of the company's retail banking business for this branch and will be a "hands-on" working manager.

Responsibilities:

Duties include, but are not limited to: serving as a **Universal Banker** as needed in the branch, active promotion of BankSouth locally/regionally through civic and social participation; execution of BankSouth's corporate vision and deliverables; meeting periodically with other operational staff to ensure proper engagement, alignment and delivery of Internet Banking, Intranet and other electronic consumable products between the operational units; employee supervision and performance evaluation, establishing, monitoring and communicating sales goals, market share and overall success to the regional team via sales meetings, celebrations, rewards, Intranet and miscellaneous channels; providing/supporting sales & service training as needed; modeling key sales and service behaviors and disciplines.

Conducts ongoing regional loan and deposit production activities, including developing loan/deposit and referral sources to generate new business, producing loan and deposit accounts (self-portfolio), providing oversight of loan/deposit production of retail team; building and vendor management.

Requirements:

Candidates must have five to ten years of successful experience managing all aspects of a retail branch including account opening procedures, recommending and cross selling, assisting customers with the enrollment process for electronic banking and accurate/timely entry of customer data into the core processing system, back up teller operations, resolution support of errors, disputes, fraud and general office administration duties. We offer a great work environment, an excellent benefit package and salary commensurate with experience. Qualified candidates should apply online at: <https://banksouth.com/about-us/employment> .

BankSouth is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin, age, sexual orientation, gender identity, disability, or veteran status.