

QUANTUM NATIONAL BANK
505 PEACHTREE INDUSTRIAL BLVD.
SUWANEE, GA 30024

**COMMERCIAL BUSINESS DEVELOPMENT OFFICER II
JOB SUMMARY**

The business development officer (BDO) is responsible for acquiring new business relationships and growing and maintaining a strong portfolio.

Responsibilities/Duties/Functions/Tasks

UNDERWRITING/POLICY COMPLIANCE: Must demonstrate the ability to understand credit risk and be able to properly evaluate and disclose risk in a relationship.

ACCOUNT SERVICING: Must ensure files are up to date and exceptions resolved in a timely manner.

PROBLEM LOAN IDENTIFICATION: Identify any potential problems in a loan relationship.

COLLECTION EFFORTS: Loan officer has the responsibility to collect past due loans.

ASSET QUALITY: Must adhere to Board approved asset quality goals.

PRODUCTION EXPECTATIONS: Production goals established annually based on commercial lending experience and salary levels.

Qualifications: College Degree –Major in finance, business or accounting preferred; 2+ years of prior Commercial financial sales experience preferred; 3+ years' experience in Commercial banking;

To Apply: All applicants can send their resume to careers@quantumbank.com for consideration.

Quantum National Bank is an Equal Opportunity Employer